# **Robert M. Green**

## EDUCATION

### Master of Arts in Library and Information Studies (MLIS)

Concentration in Data/Information Management & Analytics *Phi Kappa Phi & Beta Phi Mu* Academic Honor Societies GPA: 4.0/4.0 "Outstanding Student Scholar" finalist

### Master of Arts in Instructional Technology (MA)

Focus in Online Learning and Leadership Training GPA: 4.0 /4.0

### Bachelor of Science, Government / Public Policy (BS)

Honors: Dean's List, "Most Inspirational Leader" Award

## LEADERSHIP AND MANAGEMENT EXPERIENCE

### City of Cedar Falls, Iowa

City Councilor (At Large)

- Represent 40K local residents in municipal government decision-making during a four-year term.
- Actively communicate to constituents through social media outreach, blog/website (robgreeniowa.com), and presentations to community business groups and service organizations, as well as public 'office hours'.
- Continually champion the need for openness, transparency, and accountability in local government.
- Initiate ride-alongs and tours of local government facilities, assets and operations to better understand municipal government as a connected system.
- 2018 graduate of the *lowa Municipal Leadership Academy*, with sessions on economic development, zoning law, the budget process, and other critical municipal topics.

### **University of Northern Iowa**

Interactive Digital Studies (IDS) Practicum Instructor Professional & Scientific (P&S) Council (At Large representative)

- Provided daily direction to 20+ undergraduates to complete a capstone-level interactive digital experience for real-world clients while under considerable time pressure.
- Mentored students to impart critical project management, client relationships, and technical competency skills.
- Represented 650+ Professional & Scientific university staff on the P&S Council for professional development, recognition. and personnel policies; served as Communications Sub-committee chair.

## CutterAgent Design & Services, LLC

Owner / Creative Director

- Demonstrated strong entrepreneurial talents by creating a company to service the federal government's creative & logistical needs (including branding & signage, custom cartography, and web development).
- Directly grew client & services portfolio into nearly \$1M in annual sales over seven years.
- Managed the daily workload & quality control for five staff/contractors and seven subcontract suppliers.
- Forged strong personal relationships with clients and suppliers to predict needs, respond to federal budget forces, and continually improve and expand our catalog of innovative products and services.

# **RECENT ACTIVITIES AND AWARDS**

- President's National Volunteer Service Award (2013)
- USCG Auxiliary (including National Staff) (2007-2017)
- U.S. Coast Guard Academy Admissions Partner & Iowa Regional Coordinator (2010-2017)
- Mayors' Volunteer Service Award Recipient (2017)
- Brigade Captain, Code for America (2015 Present)
- Overman Park Neighborhood Association (Past President)
- Volunteer city flood response and recovery organizer
- Leadership Instructor, Hawkeye Community College
- Metropolitan Transit Outstanding Service Award (2017)
- County Emergency Management Commission Delegate
- Volunteer non-profit strategic planning facilitator (2015-present)

### Cedar Falls, Iowa November 2004 - December 2011

# Cedar Falls, Iowa

United States Coast Guard Academy

University of Wisconsin-Madison

University of Northern Iowa

Information School

August 2016 - May 2019

May 2014 - May 2016

July 1994 - May 1998

### January 2018 - Present

Cedar Falls, Iowa

January 2018 - Present

July 2016 - Present

## **INFORMATION TECHNOLOGY & WEB DEVELOPMENT EXPERIENCE**

#### University of Northern Iowa

Web Developer, IT-Client Services Web Developer, Rod Library

- Designed, developed and managed 14 complex, data-intensive Drupal websites, including a video/audio repository, staff intranet, and a large newspaper archive (with access to scanned images).
- Directly hired, supervised, trained, evaluated and mentored ten student web developers, programmers and multimedia specialists to meet the informational and instructional needs of the university and library.

### **IDEX Corporation / Viking Pump**

Web Developer / Marketing Shared Services Division

- Prepared and presented technical/web proposals and conceptual briefs for business unit clients.
- Developed and maintained 20+ corporate product support web sites using Drupal 7, .ASP, ASP.NET, IBM WebSphere, Serena Collage, Microsoft FrontPage, and Dreamweaver.

### **American Color Imaging**

#### Technical Support Specialist / Web Specialist / Product Development

- Adapted and exploited printing technology to invent new products and services for national photo lab.
- Researched, scripted and recorded 50+ training videos demonstrating the use of proprietary software.
- Led the development of a critical \$70K web application for uploading, customizing and printing client images.

## MILITARY EXPERIENCE

### **United States Coast Guard**

Commissioned Officer (Ensign O-1 to Lieutenant O-3) Cadet (U.S. Coast Guard Academy)

- Managed the daily training, discipline, and tasking of 35+ officers and crew aboard two Coast Guard cutters in a demanding Alaskan operational environment as Executive Officer and Operations Officer; guided the budgeting and logistics in support of search & rescue, law enforcement and other missions; directly managed a \$1.5M operational budget.
- Provided oversight as Command Duty Officer to dozens of Gulf Coast law enforcement and search & rescue operations at Coast Guard Command Center Mobile, Alabama.
- Served as acting Executive Assistant to four Admirals in Washington D.C.; performance evaluations noted an understanding of strategy, budget and policy and political considerations far exceeding pay grade.
- Completed seven credits toward a masters in National Security Strategy through the U.S. Naval War College.
- Organized staff efforts for the Pentagon's Navy / Coast Guard joint service board, providing briefings and support to flag and senior officers in a high-tempo environment after 9/11 (including Iraq invasion sealift).
- Recommended by flag officers for "the toughest, most challenging leadership assignments".
- Recognized at four-year federal service academy as *Most Inspiring Leader* by 168 classmates at graduation.
- Volunteered to lead and train a division of fourteen Coast Guard Academy cadets during two high-intensity, high-visibility transatlantic voyages aboard USCGC EAGLE, "America's Tall Ship" over nine weeks.

# MILITARY QUALIFICATIONS, SKILLS, TRAINING, AND AWARDS

- Command Intelligence Officer (1998)
- Operations Officer / Shipboard Navigator
- National Maritime Law Enforcement Academy (2000)
- Various Budgeting and Contracting Programs
- Top Secret SCI Clearance (2001-2004)
- USCG Commendation Medal & Achievement Medal
- Incident Command System Level 100 & 200 (1999)
- Hazardous Materials Response Certification (2000)
  Basic & Advanced Shipboard Firefighting (1998-2004)
- Coast Guard Boarding Officer (2000-2004)
- Baretta 9mm Pistol [Sharpshooter] and M-16 Rifle [Expert]
- Prospective Commanding Officer/Executive Officer School (2003)

Cedar Falls, Iowa July 2018 - Present August 2014 - July 2018

Cedar Falls, Iowa

Cedar Falls, Iowa April 2005 - May 2009

May 1998 - November 2004

July 1994 - May 1998

January 2012 - July 2014